EUROPEAN COMMISSION

DIRECTORATE-GENERAL FOR INFORMATICS

The Director General

Date: Thursday, 11 December 2014

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Meeting with Microsoft, Brussels (B28 07/030)

1. PARTICIPANTS

MICROSOFT:
- ▮▮▮▮▮▮ – General Manager – Government& Defence – Worldwide Public Sector
- ▮▮▮▮▮▮ - Global Technology Strategist – EU Institutions
- ▮▮▮▮▮▮ - Sr. Account Executive EU institutions

DIGIT: Stephen Quest, ▮▮▮▮▮▮▮▮▮▮▮▮▮▮▮▮▮▮

2. TOPICS

The objective of the meeting was to introduce ▮▮▮▮▮▮, general manager "General Manager, Worldwide Government and Defense" who will oversee contacts with the European Commission. ▮▮▮▮▮▮ is based in the Microsoft headquarters, but due to his new responsibilities, he will be visiting Brussels every quarter.

3. KEY POINTS COVERED

It was agreed by both parties that Cloud and Cloud offering of Microsoft will not be discussed during the meeting.

Stephen Quest presented recent developments in DIGIT:

 - Objective to modernise and transform DIGIT, bring it to the corporate centre, make sure IT is   relevant for the Institution.

- Three areas of focus:
- Run corporate IT, keep the lights on
- Use IT to drive the modernisation and the digital transformation of the European Commission (e.g. help the organisation work better together, mobile, social, collaboration; use IT to connect with stakeholders)
- Use IT to drive the modernisation and the digital transformation of the Public Sector across Europe (specific focus on interoperability between trans-European IT systems)

- DIGIT has been defining its direction of travel in the past year and is currently deep in delivery mode.

▮▮▮▮▮▮ introduced himself highlighting experience with the White House - helping to set up the ▮▮ ▮▮▮▮▮▮▮▮▮▮▮▮▮▮▮▮▮▮. ▮▮▮▮▮▮ is interested to hear how Microsoft can improve the

services provided to the European Commission. He is interested in getting timely feedback on any difficulties or challenges that the European Commission might have with Microsoft products or services. Microsoft is moving in much faster pace on delivery. The company is focusing on four big new trends: Cloud, Social, Mobile and Data Analytics.

Security is another major priority. Microsoft has renewed its Government Security Program. Interested parties will be able to review the source code of Microsoft products in a secure environment. Microsoft has set up Digital Crimes Unit, which is a team of international legal and technical experts employing the latest tools and technologies to stop or interfere with cybercrime and cyber threats.

███████ also underlined that Microsoft attaches high important to data privacy (Microsoft has refused to the US state to hand over private data based in a data centre in Ireland).

Microsoft also works with a number of governments on big data initiatives.

Microsoft is willing to share experience and knowledge in common areas of interest like Security and Big Data.

DIGIT referred to some difficulties it was having with integrating Windows products within its secure mobile solutions (MDM platform). Microsoft indicated a willingness to help. It was noted that Microsoft and DIGIT already collaborate actively on security issues. Regarding Big Data, DIGIT is interested in providing services for Big Data Analytics.

4. FOLLOW-UP

Both parties agreed that regular contact should be maintained in order to resolve issues upstream and exchange information.